WE ARE HIRING

INSURANCE PRODUCER

We are looking for a confident and highly motivated individual that’s interested in a great sales opportunity. Must be great at communicating with others and hold themselves to a very high standard. You have the potential to have uncapped earnings, as this is a commission only position. Flexible hours/working schedule as the majority of this position will be outside sales, and two days a week in the office. Must acquire own computer and printer to work off of. Already licensed preferred, but willing to train someone with previous sales experience.

Responsibilities:
- Solicit new business via telephone, networking, and other lead sources
- Develop insurance quotes
- Make sales presentations and close sales
- Develop ongoing networking relationships with Real Estate Agents, Mortgage Lenders, Title Companies, and Auto Dealers
- Sales Territory will be all of Manistee County, excluding the city of Manistee

Requirements:
- Genuine willingness to learn
- Be intuitive and resourceful
- Be Coachable
- Property and Casualty License is preferred but will train the right individual
- Have the ability to obtain or process an active Life & Health Insurance License
- 2 years of College preferred

You will be an ‘At Will’ employee and earn commission only. You have flex time to work or not work when you want, and can get rid of the 9-5 mindset. Two days a week are in the office, the other three days/times are up to you. You are paid, for what you sell.

INTERESTED INDIVIDUALS

Please email current resume to Jaclyn Baca at:
jaclyn.sbaca@farmersagency.com

All qualified applicants considered regardless of ethnicity, nationality, gender, veteran or disability status, religion, age, gender orientation or other protected status. EOE